

Special Note: The following is a summary of the Minutes taken from the Regional Business Development Advisory Council meeting held on November 14, 2013, and does not necessarily provide a detailed verbatim transcription of the Minutes.

MINUTES

REGIONAL BUSINESS DEVELOPMENT ADVISORY COUNCIL

Thursday, November 14, 2013, 8:00 A.M.

Clark County Government Center

500 S. Grand Central Parkway, 1st Floor, Pueblo Room

Las Vegas, NV 89155

Members Present:

Kenyatta Lewis, MGM Resorts International - Chair

Yolanda Jones, City of Las Vegas – Vice Chair

Yvonne Schuman, Nevada Department of Transportation – Secretary

Amy Shaw, Clark County Department of Aviation

Bramby Tollen, Clark County School District (Represented by Carol Poindexter)

Cristina Lopez, Southern Nevada Water Authority

Frederick James, Las Vegas-Clark County Library District

Jacki Ramirez, NAWBO Southern Nevada

Jeanine Pitts-Dilworth, Clark County Regional Flood Control District (Represented by Dorothy Davis)

Linda Poling, City of Henderson (Represented by Brenda West)

Mary Huff, Las Vegas Valley Water District

Penny Marchell, Las Vegas Convention and Visitors Authority

Rob Maher, University Medical Center of Southern Nevada

Rolando Mosqueda, College of Southern Nevada (Represented by Mark Cahill)

Sherrie Mayden, University of Nevada Las Vegas

Terry Hizon, Southern Nevada Health District

Thomas Boldt, Clark County Purchasing and Contracts

Thomas Maino, Clark County Water Reclamation District (Represented by Shane Clement)

Valerie Bailey, Southwest Gas Corporation

Legal Counsel:

Mark Wood, Clark County District Attorney's Office

Members Absent:

Deborah Laine, Southern Nevada Regional Housing Authority

Jane Lee, Jadon Foods (Excused)

James Lopez, Hispanic Business Roundtable

Valerie Bailey, Southwest Gas (Excused)

Viveca Rehman, Henderson Library District

Guests:

Alfredo, Smart Cleaning Solutions

Asha Jones, Senator Reid's Office

Assemblywoman Irene Bustamante Adams, Legislature

Edward O'Neal, City of Las Vegas

George Mejia, Allstar Building Services

Niki Gomoluh, City of Las Vegas

I. Call to Order

Kenyatta Lewis, Chair, called the RBDAC meeting to order at 8:22 on Thursday, November 14, 2013.

II. Opening Ceremonies

Silent Invocation was conducted followed by the Pledge of Allegiance.

III. Certification of Compliance with the Nevada Open Meeting Law

It was announced that the meeting was being held in compliance with the Nevada Open Meeting Law. The meeting was appropriately posted at the appropriate locations as listed at the bottom of the agenda.

IV. INTRODUCTIONS

The Council members and guest introduced themselves.

V. PUBLIC COMMENTS

There were no public comments.

VI. NEW BUSINESS

A. Approval of the July 18, 2013 Meeting Minutes

The minutes were unanimously approved with corrections. **Yvonne Schuman** made a correction on page 3 to change lounge to launch. Also, on the last page the minutes should reflect the November 14, 2013 meeting date instead of March 20, 2014.

B. Receive a presentation from Assemblywoman Irene Bustamante-Adams

Assemblywoman Bustamante-Adams stated that she represents District 42 from I-15 to Durango. She represents about 70,000 people. Assemblywoman Bustamante-Adams stated that it was the small business owners that came to her and told her of the barriers they have in doing business with local and state government and that is where Assembly Bill 294 came about. She gave an overview of Assembly Bill 294 and talked about the qualifications, some parameters and how it affects local and state government. Assemblywoman Bustamante-Adams stated the threshold for the State's discretionary spend is \$25,000 and for a small business to get one is a big deal.

C. Local Disadvantage Business Presentations

- **Alfredo** from Smart Cleaning Solutions is a full janitorial business. **Tom Boldt** mentioned that Alfredo currently has a contract with Clark County. They are doing the pedestrian bridge, escalators and elevators at the south end of the strip. **Tom** said Smart Cleaning Solution is doing such a fabulous job that the project manager wants to extend the contract to remove graffiti, do steam heating and sidewalk.
Alfredo said that his biggest contract is with Clark County and that they hire about 25 people. They do pressure wash to maintain the County's sidewalk from Sahara to Russell on a daily basis. He said they do all types of cleaning from construction to offices. His contract with Clark County has given his team more capacity.
- **George Mejia** stated that Allstar Building Services is a janitorial company. He has a staff of 23 people. George said they have grown and they now provide other services such as handyman services. They started with one (1) contract in Las Vegas to now having forty-two (42) contracts. His biggest contract is with NDL Property Management Group. He said he has two (2) contracts with Clark County. **George** mentioned that he is ready to step up to another level to do work for the school district or for a casino.

D. Review and approve the 2014 Meeting Schedule

The meeting schedule was approved. There was an amendment to change the time of the meetings. The Council agreed that the 2014 RBDAC meetings will begin at 8:30 a.m.

E. Nomination and Election of RBDAC Chair, Vice-Chair and Secretary for the 2014-2016 Term:

- Yolanda Jones, City of Las Vegas, Chair.
- Yvonne Schuman, Nevada Department of Transportation, Vice-Chair.
- Cristina Lopez, Southern Nevada Water Authority, Secretary.

The new officers will serve for two years commencing March 2014 – March 2016.

VII. OLD BUSINESS

A. Update from the Communications Committee on the newsletter

There was no update regarding the newsletter.

B. Committed to Our Community Event Recap

Penny reported that the Committed to Our Community (CTOC) event was a great success and she thanked the Council for their participation. **Penny** stated that next year's event is scheduled on Thursday, September 25, 2014, at the Convention Center. **Penny** mentioned that the new name for the event is Committed To Our Business Community (CTOBC), which expresses what the Council wants to promote and there is a new logo. She said that next year's event will be different in that there will be less sessions and more networking. **Penny** said that CTBOC is an RBDAC sponsored event; therefore, she encouraged the Council to give 100 percent participation.

Cristina Lopez said the Council can either participate in being part of the planning committee or as a speaker in any of the sessions. They are also looking for social media experts.

VIII. PUBLIC COMMENTS

Kenyatta announced that the Nevada Minority Supplier Development Council (NVMSDC) is an affiliate under the National Minority Supplier Development Council based in New York and they have gone through re-organization of their thirty-seven (37) chapters. She said the chapter in Nevada was a Council that was viewed as one that was underperforming; therefore, the NVMSDC will be closing its office at the end of November and will be overseen by the Northern California Council located in Oakland, California. Also, **Kenyatta** mentioned that she has been in contact with them and spoke with the president at the national level about her concern that Nevada needs a satellite office for Nevada businesses. She accepted a position on their president search committee because they are identifying a new president to oversee all of Nevada, Northern California and Hawaii.

Assemblywoman Bustamante-Adams stated that she understands having satellite offices for the business operational efficiency. As a Legislator, she will not support letting California businesses come into Nevada. **Assemblywoman Bustamante-Adams** thanked **Kenyatta** for sharing this information because it's something her colleagues probably are not aware of and even though the Nevada Legislature has a great relationship with California's Legislative Senate and Assembly members, it alarms her that Nevada would allow this to happen because they are trying so hard to empower from within.

Kenyatta mentioned that the minority businesses are excited because it gives them a larger playing field because they can do business in northern California. **Kenyatta** requested that they host a town hall meeting where they could bring corporations, as well as the MBEs, so they can share how the strategy plan looks.

Yvonne announced that Lydia Bilynsky is no longer with the Regional Transportation Commission. Also, **Yvonne** mentioned that the Nevada Department of Transportation (NDOT) is working on their supportive services program for their fiscal year 2014. She wants to be able to leverage the funds they have to help disadvantaged business enterprises get more contracting opportunities. Their OJT Program provides training in the highway construction trade for women and minority businesses to get work in that area. **Yvonne** is hoping to partner with other organizations and groups that can help provide those services. **Yvonne** invited the Council member's to participate with NDOT on how to leverage these partnerships and help the businesses and residents.

Penny asked about NDOT's disparity study. **Yvonne** said the study is 600 plus pages and found that there is a disparity in the utilization of minorities in the construction projects and women and minorities in the professional services contracts. She said the disparity study also showed a reduced availability of businesses to participate, which have been impacted by the down-turn in the economy.

IX. NEXT MEETING DATE: Thursday, March 20, 2014, 8:30 a.m., 1st Floor, Pueblo Room, Clark County Government Center, 500 S. Grand Central Pkwy, Las Vegas, NV 89155.

X. ADJOURMENT

The meeting was adjourned.

With twenty-four (24) hours advance request, a sign language interpreter may be available by phoning 455-2426 or TDD 385-7486.

AFFIDAVIT OF POSTING

Notice/Agenda of the above-noted meeting has been posted per Nevada Open Meeting Law requirements at the following locations:

1. Clark County Government Center, 500 S. Grand Central Pkwy., Las Vegas, NV 89155, Clark County District Court Administration, 200 S. 3rd Street, Las Vegas, NV 89155
2. Regional Transportation Commission, 600 S. Grand Central Pkwy., Las Vegas, NV 89106
3. Clark County Aviation McCarran International Airport, 5757 Wayne Newton Blvd., Las Vegas, NV 891197\\